

# NEWS AND VIEWS – JANUARY 2014



## SUMMARY

**What:** Professional Development Meeting

**Where:** Gradkowski's  
1440 Secor Rd., Suite R  
Toledo, Ohio 43607  
(419) 725-2836

**Speaker:** Dr. Michael Hagan

**Topic:** The Urgent Need to Increase Organ Donation: A Quality Improvement Project

**When:** Thursday, January 16, 2014

**Time:** 6:00 pm – Registration/Networking  
6:30 pm – Dinner

**Cost:** \$27.00

Earn 1 hour of Continuing Education Credit.

**50/50 Raffle** – Please support the Scholarship Fund.

Bring your business card for the drawing of a **free dinner ticket** that can be used at a future Professional Development Meeting.

**Thursday, January 16, 2014**

Note the time change in the left column.

## NAPM Professional Development Meeting

Please join us for our Professional Development Meeting on Thursday, January 16, 2014 at Gradkowski's in Toledo, Ohio. This will be a joint meeting hosted by the Toledo American Society for Quality.

Our guest speaker for this evening will be Dr. Michael Hagan, Director of Quality Improvement at Gift of Life Michigan. Dr. Hagan brings a special passion for his work in Organ Donation Quality Improvement because he is also a liver transplant recipient. Look for Dr. Hagan's biographical information in the newsletter.

You can select from one of the following for your entree: Baby Back Ribs, Citrus Parmesan Encrusted Salmon or Picatta. Each entree comes with a salad. You can select from one of the following for your salad: Gradkowski House Salad or a Caesar Salad. Descriptions of the selections are included in the newsletter. A cash bar is available.

**RSVP:** Please contact Emily Feldpausch with your reservation by noon, Friday, January 10, 2014, at: [erfeldpausch@marathonpetroleum.com](mailto:erfeldpausch@marathonpetroleum.com).

## A MESSAGE FROM THE PRESIDENT

I hope that you and yours had an enjoyable holiday season. It's hard to believe that the year 2014 is upon us.

Contact one of your board members with a topic you would want to hear about at our Professional Development Meetings or if there are other professional organizations with similar interests in the Supply Chain Management field that we should consider hosting a joint meeting with.

Gradkowski's has received rave reviews (four stars by *The Toledo Blade* food critic). Bruce Gradkowski, a former University of Toledo star football player, is entering his eighth season as an NFL quarterback, having signed a three-year deal with the Pittsburgh Steelers in the off season. He tries to stop in at least once a day whenever he's in town. You can't miss him at 6 feet, 2 inches, and 220 pounds.

See you at Gradkowski's on January 16<sup>th</sup>.

Regards,  
Steve Maki  
President

## NEW MEMBERS

Please join the NAPM-Toledo Board of Directors in welcoming the following new regular members:

Bryan Geha	Global Commodity Manager	First Solar	Perrysburg, OH
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Please join the NAPM-Toledo Board of Directors in welcoming the following student members from the Fall 2013 (all from BGSU):

David Kellermeyer	Alexa Six	Ryan Albers	Vo Nam
Lisa Knapke	Darla Benschoter	Seth Meyer	Brian Brousseau
Alexandria Shock	Thomas Dillon	Rachael Dority	Richard Eber
Casey Fulton	Benjamin Hobbs	Zachary Hunnell	Kurtus Jutte
Jeff Keplinger	Scott Kosakowski	Jordan Leininger	Kyle Park
Brady Vaught	Kayleigh Wurzel	Tyler Young	Arella Centrivre
Robert Everard	Sara Gordon	Kenneth Knapke	Katie Magnacca
Zachary Mayberry	Katie Post	Nichole Wachter	Miranda Yarbrough
Joe van Bolderen	Emily Springsteel	Lauren Diehl	Amy Wank
Paul Havel			

# CONGRATULATIONS

Please join the NAPM-Toledo Board of Directors in congratulating the following new members in their certification achievement:

None reported this month

## BIOGRAPHY OF OUR JANUARY PROFESSIONAL DEVELOPMENT MEETING SPEAKER

**Michael Hagan, D.O., MHSA, CMQ**

Director of Quality Improvement at Gift of Life Michigan since 2004

Board Certified in Emergency Medicine

Has over 25 years' experience in Quality Improvement.

Master's degree in Health Services Administration, Quality and Statistics

Board Certified in Medical Quality by American College of Medical Quality

VP of Medical Quality at St. Joseph Mercy Hospital for ten years

Senior Member of ASQ, American Society for Quality

ASQ Certified Manager of Quality and Organizational Excellence

Six sigma black belt in quality improvement

Visiting Scholar Department of Surgery University of Michigan

Member Board of Directors for UNOS, United Network for Organ Sharing

Past Chair of the AOPO national Quality Improvement Council

Member of the American Society for Transplantation, International Transplantation Society, American Society for Quality, as well as Donate Life America, and Donate Life Coalition of Michigan

He brings a special passion for his work in Organ Donation Quality Improvement because he is also a liver transplant recipient.

# DINNER MENU DESCRIPTIONS

## GRADKOWSKI'S

**Gradkowski House Salad:** House greens, chopped egg, cherry tomatoes, red onion, herb croutons, creamy herb parmesan dressing.

**Caesar Salad:** Romaine, garlic herb croutons, asiago cheese, garlic lemon Caesar dressing

**Baby Back Ribs:** Smoked ribs, house made hickory sauce, pinenut pesto parmesan fries, sweet & sour cole slaw

**Citrus Parmesan Encrusted Salmon:** Salmon filet with a parmesan crust, roasted fingerling potatoes, seasonal vegetable, tuaca butter

**Picatta:** Sautéed chicken, capers, white wine, butter, lemon, parmesan, grilled asparagus, spaghetti

## JOB OPPORTUNITY

### PURCHASING MANAGER

**Job Summary:** Provides strategic leadership for a six buyer department that has purchasing responsibilities for \$110 million for three North American plants.

**Duties & Responsibilities:** Direct negotiations on an international basis for high volume material and services in the food/pharma industry.

**Qualifications:** At least eight years of procurement experience.

**Education Requirement:** Bachelor's degree with CPM or CPSM certification, foreign language capability a plus.

**Job location:** Northeastern Wisconsin.

Please send resume to: [lmiller@thehsgroup.com](mailto:lmiller@thehsgroup.com)

Larry Miller – The HS Group – Green Bay, WI - 920-569-8563

# 2014 GOLF OUTING

Mark your calendars for Monday, June 9, 2014 at Stone Ridge in Bowling Green for next year's outing. Please encourage your contacts to participate in our major fund raiser for our scholarship program.

## UPCOMING EVENTS

January 23, 2014	Voting closes for the Institute for Supply Management elections
February 26-28, 2014	ISM's 2014 Supply Chain Diversity Summit, San Francisco, CA
May 5-7, 2014	99 <sup>th</sup> Annual International Supply Management Conference, Las Vegas, NV

## THIS AND THAT

The report, *Collaboration across the Extended Value Chain — Executive Overview* is available on the CAPS Research website at: [www.capsresearch.org](http://www.capsresearch.org) . Note: *CAPS Research* requires users to log in to view posted research reports. To create a login user profile, please select the "[Register](#)" link.

Created and maintained specifically for supply chain professionals, the ISM Career Center includes opportunities from around the country, searchable by job title, location, minimum salary level, or industry. ISM members can post résumés, post jobs, and take advantage of other job-hunting resources, including a listing of other job-hunting sites, relocation resources, career information, and scholarships available from ISM affiliates and/or Groups and Forums. Click [here](#). (*Membership login required.*)

Electronic versions of the official CPSM<sup>®</sup> *Study Guide* and ISM *Professional Series* are available for iPad and Kindle. Now, those working toward their Certified Professional in Supply Management<sup>®</sup> qualification will be able to take these crucial study materials with them on the go. To purchase, search "CPSM" on [iTunes/iBookstore](#) or [Amazon.com](#).

In the fast-paced business environment, people need to make decisions quickly, so many of them rely heavily on what they learn from the experiences of others. This shortcut technique can be applied conveniently but the result is often not guaranteed. This article, which examines the seven myths of supply chain management, and explains why you should avoid them, is available [here](#). (Courtesy of [Supply Chain 24/7](#)).

## ISM WEB SEMINARS

ISM presents numerous web-based seminars throughout the year. Join us to learn about new trends that affect your role in supply management. Participate from any location — all you need is a computer with an Internet connection, speakers and/or headphones. Earn one (1) Continuing Education Hour (CEH) for each live web seminar session you attend — And, keep up with the latest developments in supply management. The CEH's you earn can be used toward your C.P.M., CPSM, CPSD or CSM recertification

Upcoming ISM Affiliate Webcasts all at 1-2 pm EST.

Thursday, February 13, 2014	Risk Management
Thursday, April 10, 2014	Supply Chain and Finance
Thursday, July 17, 2014	Contracting for Services

For more information on the above webcasts the link is:

<http://www.ism.ws/education/UpcomingSatelliteSeminars.cfm>

## PROFESSIONAL DEVELOPMENT OPPORTUNITIES

January 30-31, 2014	<a href="#">Contracting: What All the Ts and Cs Mean</a> (Phoenix, AZ)
February 5-7, 2014 <a href="#">Succeed</a> (Dallas, TX)	<a href="#">Legal Foundations of Supply Management: The Basics You Need to</a>
February 10-12, 2014 (Phoenix, AZ)	<a href="#">Power Negotiations: Unlock Your Powers of Influence and Persuasion</a>
February 20-21, 2014 (Atlanta, GA)	<a href="#">Contracting for Purchasing and Supply Management: Beyond the Basics</a>
February 24-26, 2014 <a href="#">Professionalism</a> (Las Vegas, NV)	<a href="#">Fundamentals of Purchasing: The Building Blocks of World-Class</a>
March 3-5, 2014 <a href="#">Value</a> (San Diego, CA)	<a href="#">Supplier Assessment and Performance Measurement: Ensuring Promised</a>

March 11-13, 2014	<a href="#">Finance for the Supply Management Professional</a> (San Diego, CA)
March 17-18, 2014	<a href="#">Fundamentals of Inventory Management</a> (Dallas, TX)
March 20-21, 2014	<a href="#">Contracting: What All the Ts and Cs Mean</a> (Dallas, TX)
March 24-26, 2014 Vegas, NV)	<a href="#">Integrating Purchasing, Logistics and Inventory with Suppliers</a> (Las Vegas, NV)
April 3-4, 2014 (Dallas, TX)	<a href="#">Commodity Teams: Leveraging Value Across the Entire Organization</a>
Continuous	<a href="#">ISM's Podcast Library</a> — New titles added frequently (online)

*\*Partial listing. Additional events, seminars, dates and locations can be found at:*  
[www.ism.ws/education](http://www.ism.ws/education)

## **NAPM-TOLEDO IS ON “LINKED IN” AND “FACEBOOK”**

Stay connected with NAPM-Toledo by joining the NAPM-Toledo group on Linked In. Go to [www.linkedin.com](http://www.linkedin.com) and search for the group NAPM-Toledo. You can also stay connected with NAPM-Toledo through Facebook. Go to [NAPM - Toledo Facebook Page](#)

## **WEBSITES TO REMEMBER**

NAPM-Toledo Area, Inc.: [www.napmtoledo.org](http://www.napmtoledo.org)

Institute for Supply Management (ISM): [www.ism.ws](http://www.ism.ws)

## ***SCHEDULE OF EVENTS – 2013/2014***

<b>DATE</b>	<b>TIME</b>	<b>EVENT</b>	<b>TOPIC</b>	<b>LOCATION</b>	<b>BOARD CONTACT</b>
January 14 Tuesday	5:30 pm	Board Meeting		Conference Call	Steve Maki
January 16 Thursday	6:00 pm	Pro-D Meeting	Joint Meeting w/ ASQ Speaker: Dr. Michael Hagan, Topic: Organ Donation: Quality Improvement Project	Gradkowski's Toledo, OH	Emily Feldpausch Steve Maki
February 4 Tuesday	5:30 pm	Board Meeting		Conference Call	Steve Maki
February 10 Monday	6:00 pm	Pro-D Meeting	Joint Meeting with BGSU SCMA, Topic: Internships	BGSU	Emily Feldpausch Jan Hartley
March 4 Tuesday	5:30 pm	Board Meeting		Conference Call	Steve Maki
March 20 Thursday	6:00 pm	Pro-D Meeting	Joint Meeting with APICS Speaker: James McNerney Topic: Supply Chain Network Optimization	Whitehouse Inn Whitehouse, OH	Emily Feldpausch Amelia Carr
April 1 Tuesday	5:30 pm	Board Meeting		Conference Call	Steve Maki
April 17 Thursday	6:00 pm	Past Presidents' Dinner	Elections Speaker: TBD Topic: TBD	Mancy's Italian Toledo, OH	Emily Feldpausch Daryl Rotman
May 6 Tuesday	6:00 pm	Board Meeting		Bowling Green State University Room BAA 3000	Steve Maki
May 16 Friday	6:00 pm 7:00 pm Game	Pro-D Meeting	Installation of New Officers Baseball & Fireworks	Mud Hens Stadium Toledo, OH	Emily Feldpausch
June 3 Tuesday	5:30 pm	Board Meeting		Conference Call	Steve Maki
June 9 Monday	12:00 pm	Fund Raiser	Golf Outing	Stone Ridge Golf Club Bowling Green, OH	Kirk Peterson



## **NAPM - TOLEDO AREA, INC. BOARD OF TRUSTEES - 2013-2014**

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